

COMPANY PRESENTATION



WHO WE ARE



WHAT WE DO

For owners/ property managers,
residents, society and
environment



- 
- 1.** Our **story**
 - 2.** Our **contribution**
 - 3.** Our **structure**

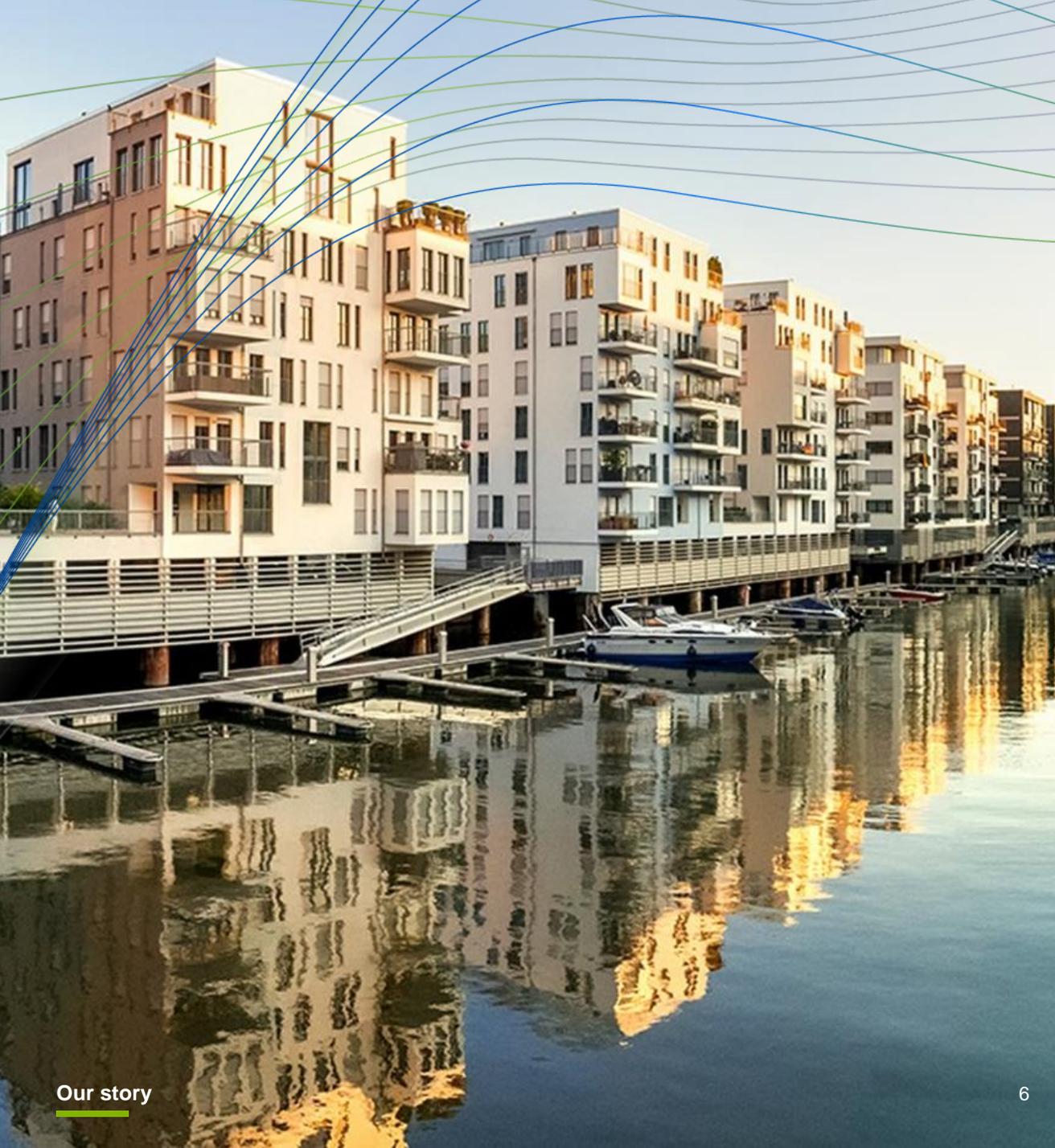
The background features a series of overlapping, wavy lines in shades of blue and green, creating a sense of motion and depth. The lines are thin and elegant, flowing across the frame. In the center, the text "OUR STORY" is prominently displayed in a bold, sans-serif font. The word "OUR" is in dark blue, and "STORY" is in a vibrant green, matching the background's color palette.

OUR STORY





ista enables its
customers to make
their properties
future-proof.



We manage
DATA and
PROCESSES
within buildings.





OUR PRODUCTS
and **SERVICES** create
transparency about
your energy and water
consumption.





Through this,
WE HELP PEOPLE
make their contribution
to climate protection.





In this way, we make
buildings
CLIMATE-FRIENDLY,
future-proof
and **COMFORTABLE.**





**OWNERS,
PROPERTY
MANAGERS,
RESIDENTS
and SOCIETY**
as a whole benefit
from this.

The background features a series of overlapping, wavy lines in shades of blue and green, creating a sense of motion and depth. The lines are thin and elegant, flowing across the frame. In the center, the text "OUR CONTRIBUTION" is displayed in a bold, sans-serif font. The word "OUR" is in dark blue, while "CONTRIBUTION" is in a vibrant green, matching the background's color palette.

OUR CONTRIBUTION





For **OWNERS** and **MANAGERS**, we increase energy efficiency and thus the value of the property.

Buildings thus become more **climate-friendly**, **future-proof** and **comfortable**.



For **RESIDENTS**,
we create full
transparency about the
consumption.

This way we enable
everyone to save
ENERGY, **CO₂** and
COST(on average 20 %).



We help **SOCIETY** and
The ENVIRONMENT
to avoid CO₂ emissions –
in Germany alone
around 3.7 million
tonnes of CO₂ annually.

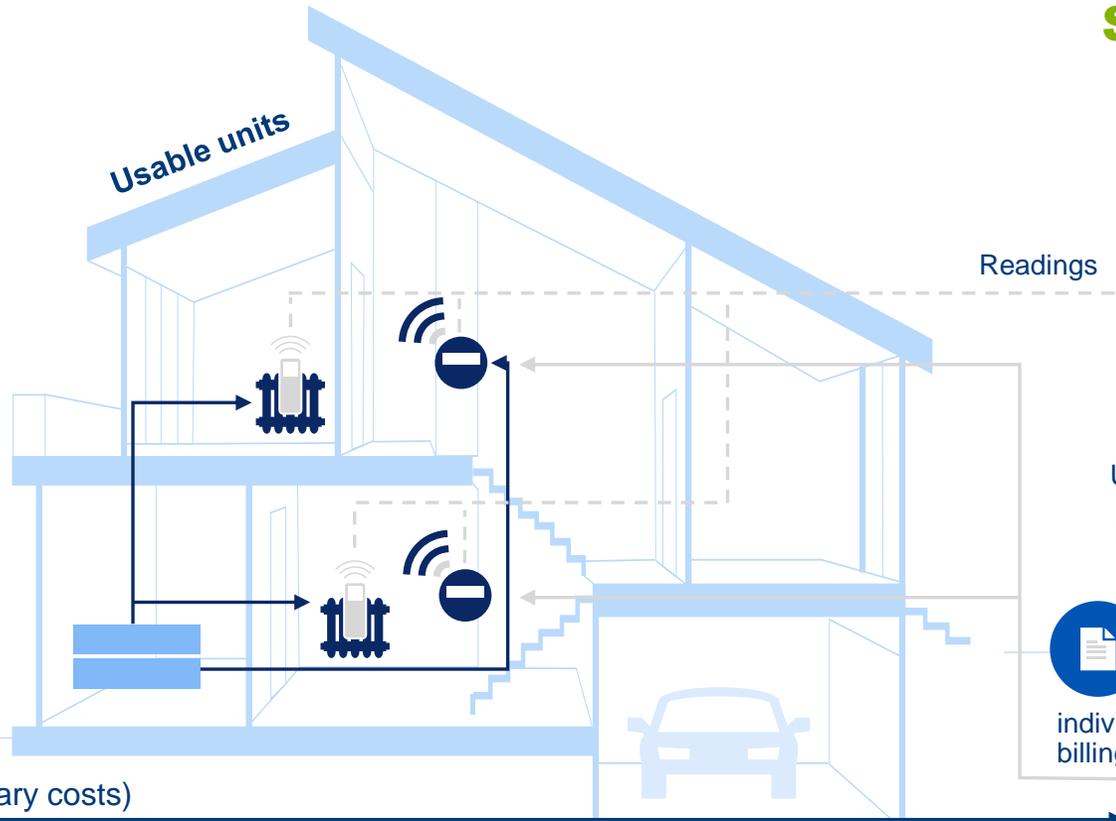
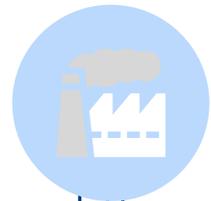
Sustainability is firmly
anchored in our DNA.

OUR SOLUTIONS

Metering und Submetering. What is that?

METERING

Energy supplier



Bills (energy, water, ancillary costs)

Property manager/landlord

SUBMETERING

ista SE



Readings

Usage data
Cost
breakdown

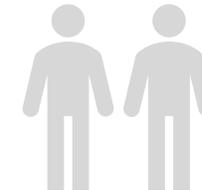
intra-year
consumption
information



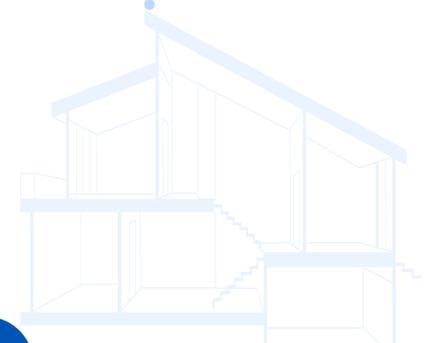
individual
billing



Individual
and total
billing



Saving energy



Source: Clemens Felsmann, Juliane Schmidt, Tomasz Mróz: Effects of Consumption-Based Billing Depending on the Energy Qualities of Buildings in the EU (18. Dezember 2015, TU Dresden)



OUR SOLUTIONS

Our services for real estate



OUR SOLUTIONS

Our technology for real estate



The background features a series of overlapping, wavy lines in shades of light blue and light green. These lines create a sense of movement and depth, with some lines appearing as solid curves and others as thin, intersecting paths. The overall effect is a clean, modern, and dynamic aesthetic.

OUR STRUCTURE



OUR „HEAD OF FAMILY“

- Cheung Kong Property Holdings Limited (CKP), one of the largest residential property developers, and Cheung Kong Infrastructure Holdings (CKI), the largest listed infrastructure company, from Hong Kong are our investors.
- Li Ka-Shing is one of the most influential managers in Asia and stands for long-term investments. He recently handed over the chairmanship of his group to his son Victor Li Tzar Kuoi.
- The CK Group invests specifically in companies that meet high sustainability standards.
- ista is the joint venture's first investment in Germany and the largest in Europe.

INTERNATIONAL & SUCCESSFUL COMPANY.

6.000 
employees

21 
countries

3,7m t CO₂
emissions avoided in Germany

38.000.000 
connected devices

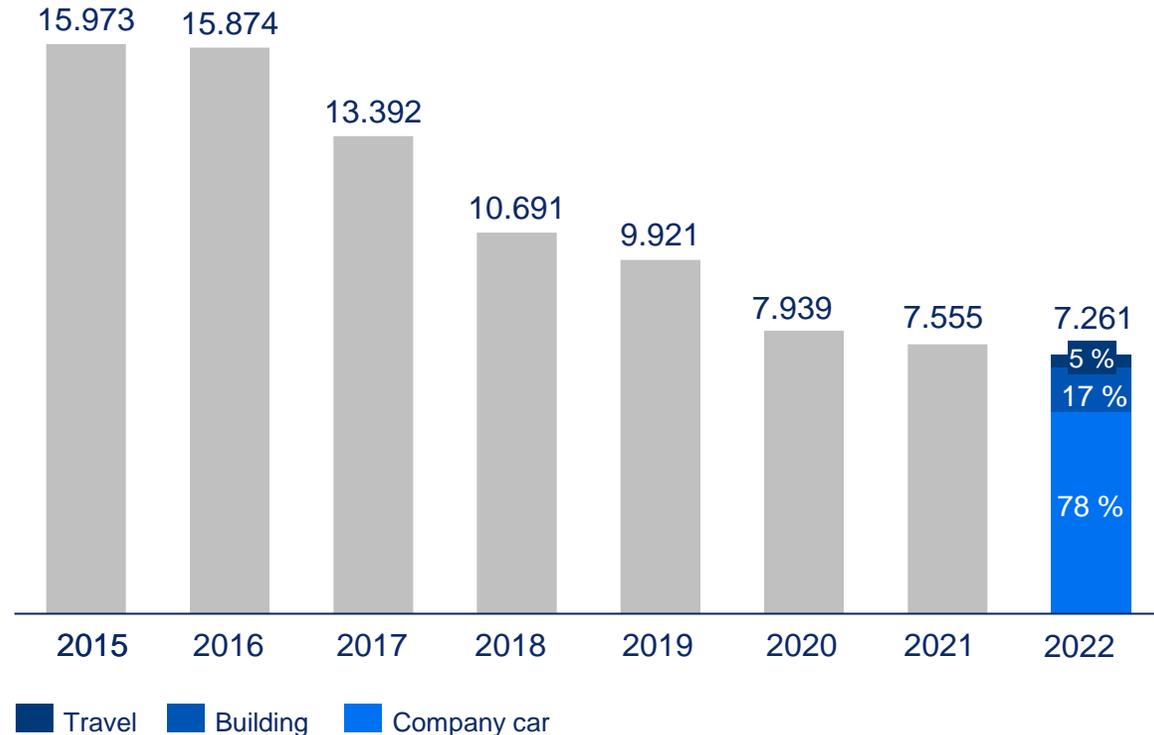
60.000.000 
devices

14.000.000 
residential and commercial units



CO₂: Our commitment to a climate-neutral future

2015 – 2022: Development of CO₂ emissions (t CO₂) and main sources



ista climate goals



ista has been climate neutral since June 2021. We offset emissions that we are not yet able to avoid by supporting certified climate protection projects.



Target by 2030: Net Zero

Our principles for avoiding CO₂ emissions



BASED IN **ESSEN.**

Germany, Headquarters



MANAGED BY AN EXPERIENCED TEAM – INTERNATIONAL



Hagen Lessing
Chief Executive Officer

Infos 



Nils Engelke
Chief Information Officer

Infos 



Michaela Hitzberger
Chief Technology Officer

Infos 



Thomas Lemper
Chief Financial Officer

Infos 



Benny Mathiesen
Country Manager Northern & Eastern Europe

Infos 



Jörg Plönissen
Country Manager Netherlands & Belgium

Infos 



Oliver Schlodder
Group Chief Sales Officer

Infos 



Laurent Sireix
Country Manager France

Infos 



The logo for 'ista' is centered on a blue background. It features the word 'ista' in a white, lowercase, italicized sans-serif font. A small, solid green square is positioned above the letter 'i'. The background is decorated with several large, overlapping, semi-transparent blue waves and a series of thin, white, curved lines that create a sense of motion and depth.

ista