



***ista***

Switch to Smart



**ista**

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Switch to Smart

# Company presentation 2025

Who we are and what we do

ista | Company presentation | for internal use only

# Agenda

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# How it used to be

Today we are a  
**Data Company**

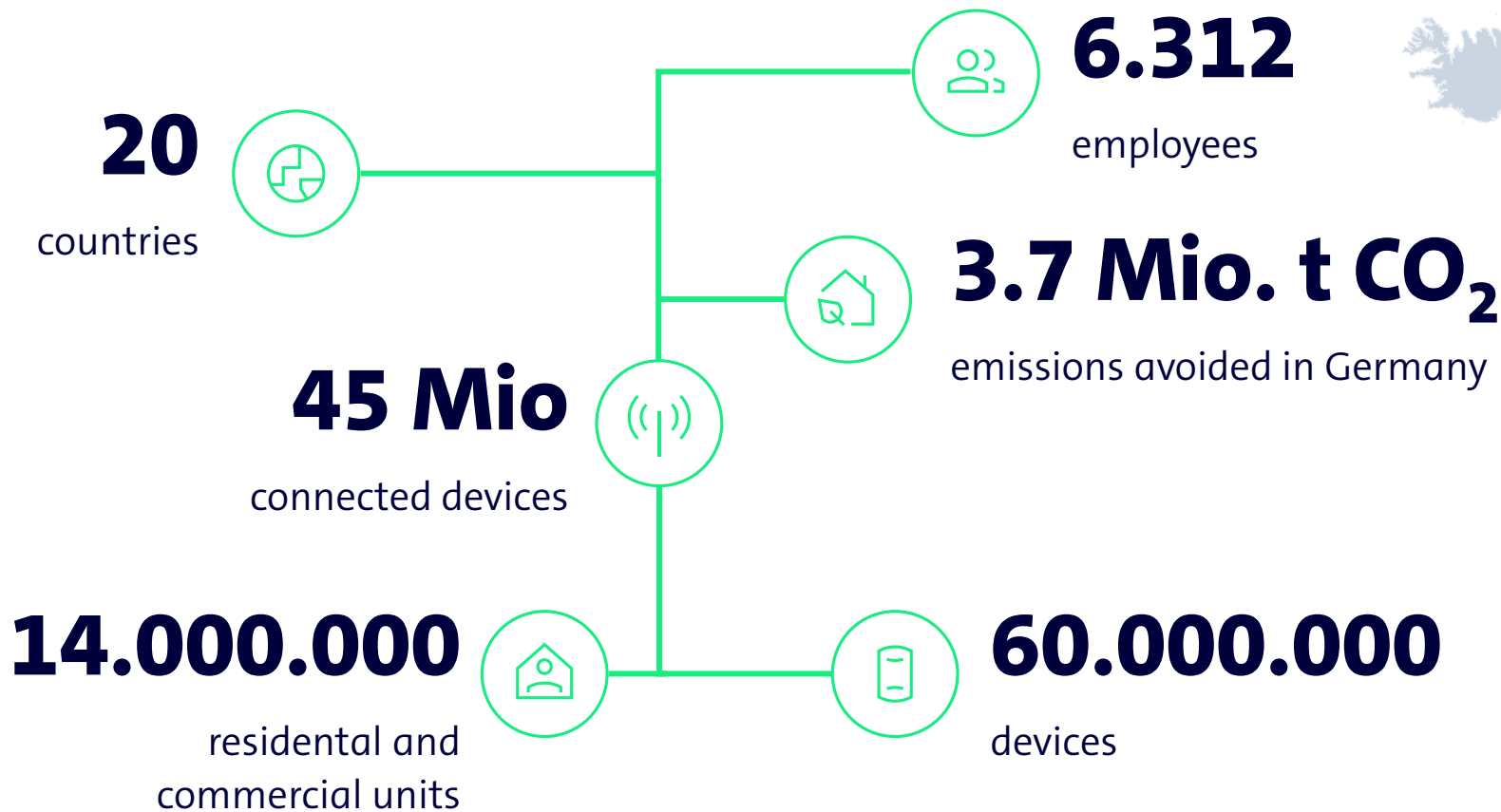


1.

## Facts & figures

We provide solutions to make buildings  
climate-friendly, safe and comfortable.  
With all our energy.

# Facts & figures





# Milestones



## 1924

Odin Clorius applied for a patent for the first "Calorius" evaporator.



## 1957

ista was founded in Germany by Johann Schultz and Karl Völker.



## 2017

CK Assets Holdings Ltd. and CK Infrastructure Holdings Ltd. from Hong Kong become owners of ista.



**CKA (CK Asset Holdings Limited)**, one of the largest residential property developers, and Cheung Kong Infrastructure Holdings (CKI), the largest listed infrastructure company, from Hong Kong are our investors.

## Our investors

Li Ka-Shing is one of the most influential managers in Asia and stands for long-term investments. In 2018 he handed over the chairmanship of his group to his son Victor Li Tzar Kuoi.

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The CK Group invests specifically in companies that meet high sustainability standards.

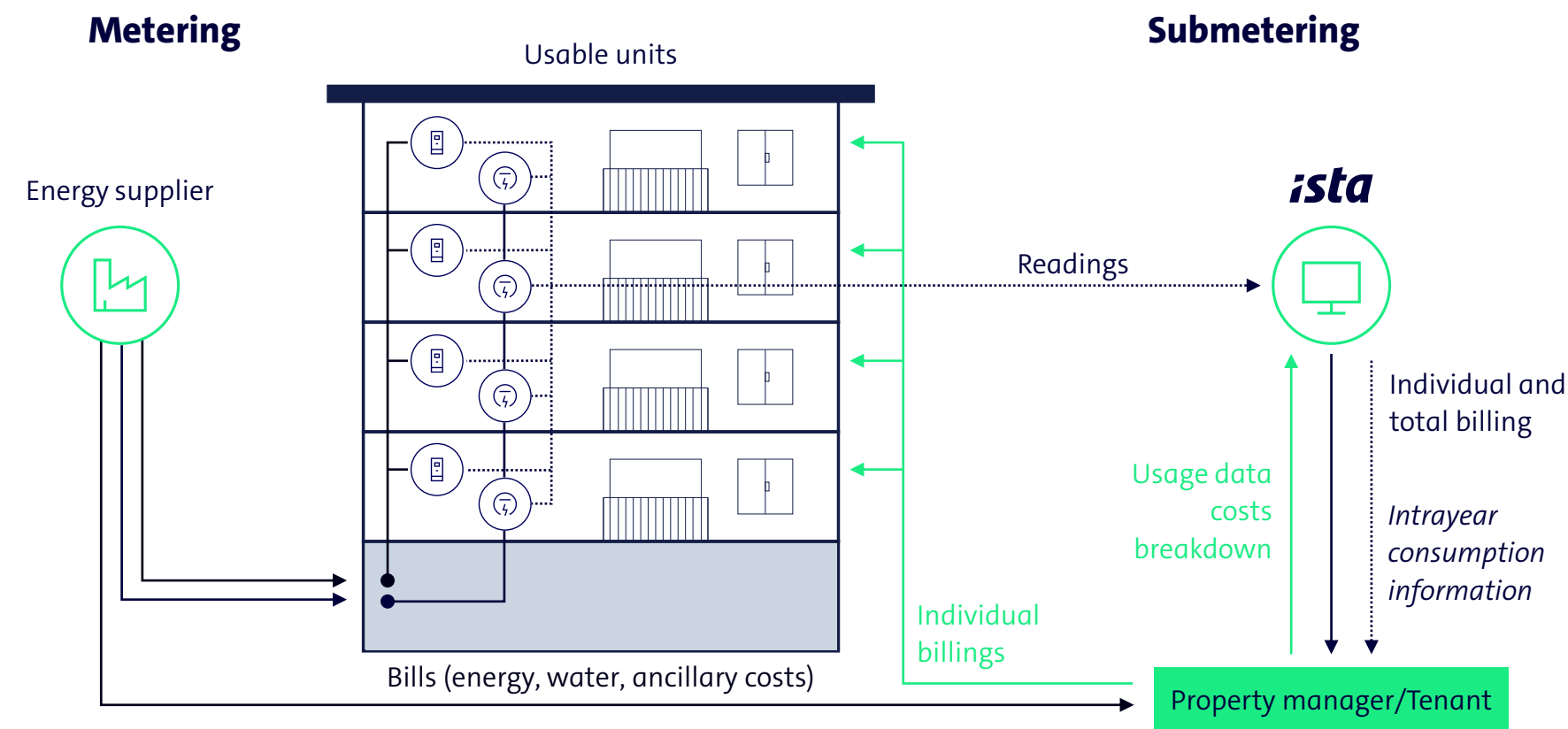
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ista is the joint venture's first investment in Germany and the largest in Europe.

2.

## Our solutions

# Our Core Business: Metering and Submetering.



▶ **Saving Energy**

€

# Our services for properties



## Energy bill

Heating cost billing  
Consumption information during the year  
Data exchange  
Digital Service Platform (ista web portal)  
Integrated billing  
Energy data management



Service charge settlement



Commercial invoice



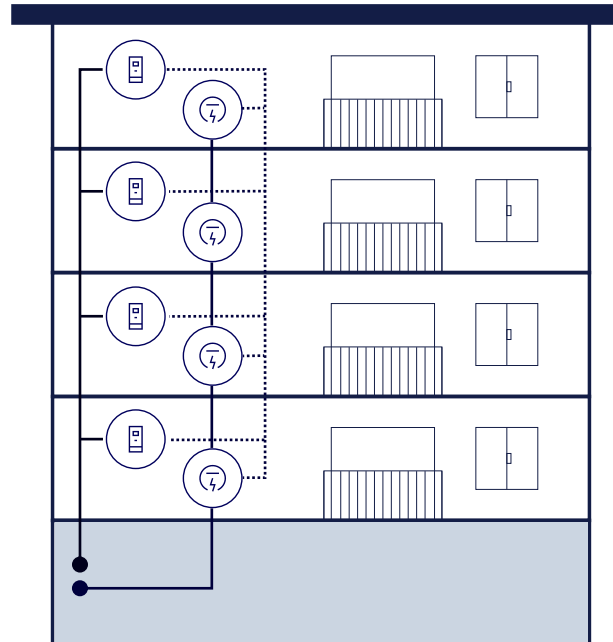
Water billing



Smart Energy



ESG Monitoring



## Resident safety



Drinking water analysis



Smoke alarm service

## Real estate services



Energy certificate



Extended metering point service



Customer change management



Contracting



3.

## Sustainability

## Our contribution



3,7

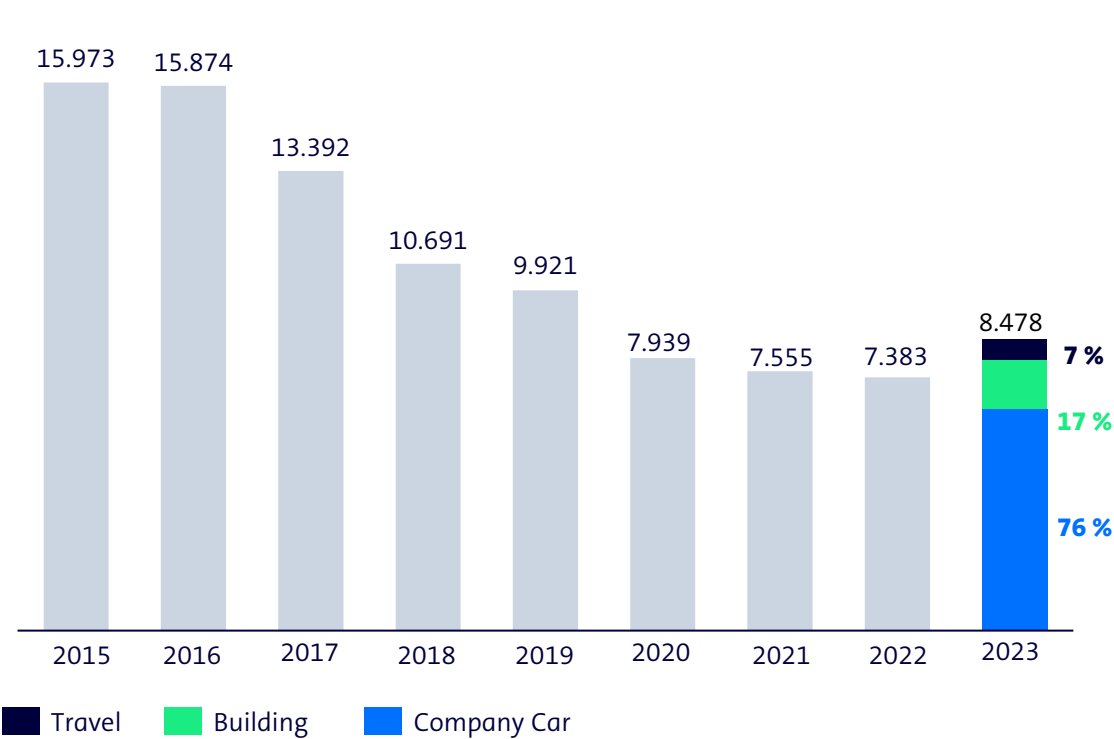
million tons of CO<sub>2</sub>  
are saved with our  
solutions

### **Our promise:**

Together with our  
customers and  
partners we secure  
the sustainability  
of real estate.

# CO<sub>2</sub>: Our commitment to a climate-neutral future

2015 – 2022: Development of CO<sub>2</sub> emissions (t CO<sub>2</sub>) and main sources



## ista climate goals



Since 2021: financial climate protection contribution (purchase of CO<sub>2</sub> certificates)



Target by 2030: Net Zero

## Our principles for avoiding CO<sub>2</sub> emissions



2020

“Video first”



2021

“Train first”  
“Office first”



2022

“Green energy first”  
“E-Mobility first”




2023

Expansion E-charging infrastructure

2024



A man with short brown hair, wearing a light blue button-down shirt, stands in an office environment. He is smiling slightly and looking towards the camera. The background is blurred, showing office windows and a plant.

*« In order to leave a planet worth living on for future generations, **we at ista are focusing on sustainability,** avoiding CO<sub>2</sub> emissions and working CO<sub>2</sub>-free by 2030.»*

4.

## Management & strategy



# Our Board



**Hagen  
Lessing**

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Chief Executive Officer



**Anke  
Dassler**

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Chief Financial Officer



**Oliver  
Schlodder**

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Group Chief Sales Officer

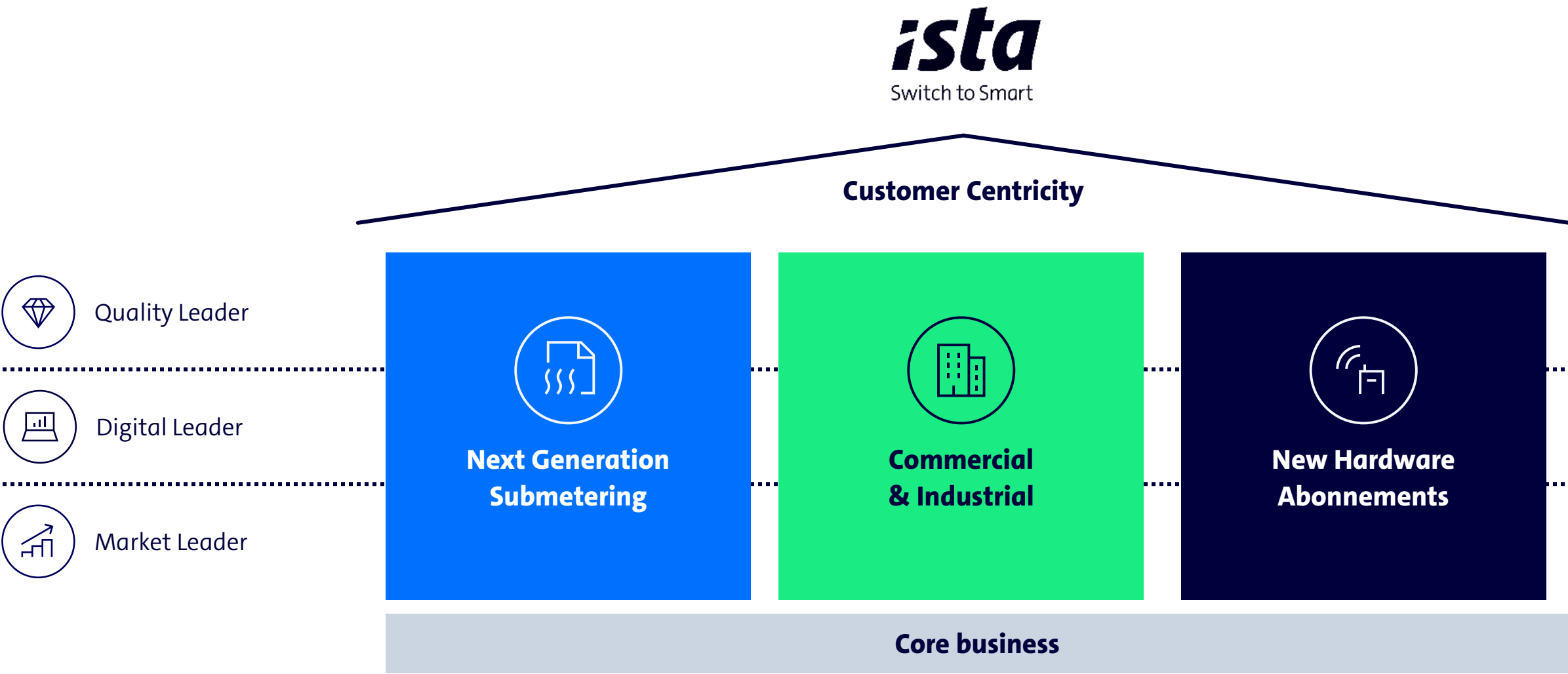


**Michaela  
Hitzberger**

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Chief Technology Officer

# Our growth strategy



# Thank you.



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[Ista Blog](#)

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